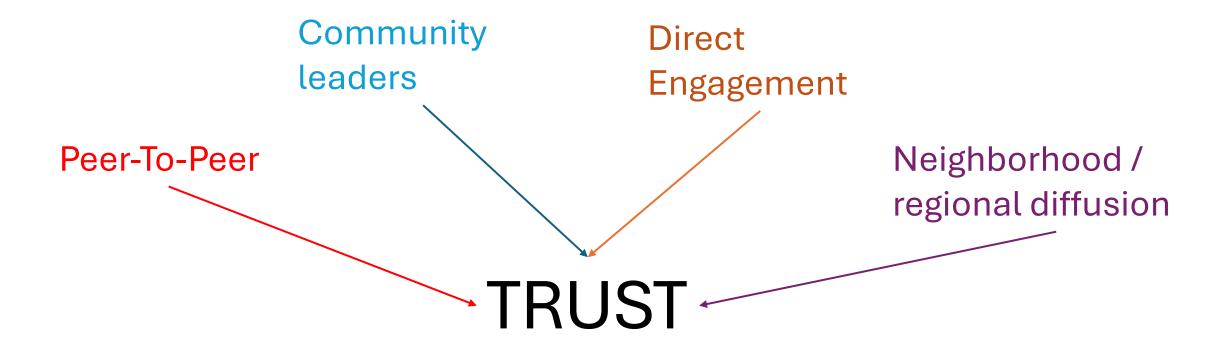




## **KIM FORREST**

- Board Chair, StoveTeam International (since 2020)
- Master's in Anthropological Studies of Mexico, UDLA, Puebla, Mexico

## Strategies Reliant on Social Relationships

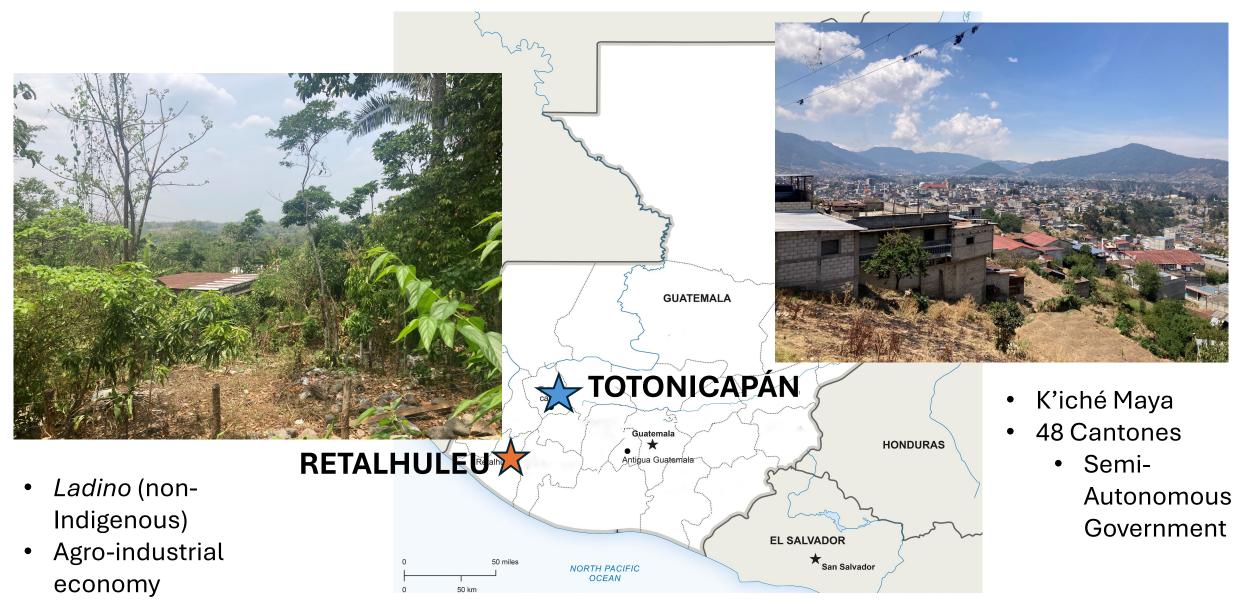


(cf. Adrianzén 2014, Bonan et al. 2017, Goodwin et al. 2015, Jürisoo et al. 2018, Kumar et al. 2024, Lambe et al. 2020a, Matavel et al. 2023, Pine et al. 2011, Williams et al. 2020)

# Design Anthropology Approach

Interventions Rely On:	Design Anthropology Adds:				
<ul><li>User-Centered Design:</li><li>Stove or Service</li></ul>	Observation and analysis tools of Anthropology				
<ul><li>Harness:</li><li>Social Systems</li><li>Motivations for Behavior Change</li></ul>	Rich descriptions of driving values and beliefs (Kilbourn 2013, Prendiville 2015)				
Shift around cooking	Culture unfolding in response to design (Miller 2018, cf. Gatt and Ingold 2013).				

## StoveTeam International in Guatemala



## **Methods**

#### **Research:**

Semi-structured interviews (8 households)

- Trust
- Stove Receiving Process

#### **Analysis:**

Ethnography (trust)

Participant Journey Maps

Visually represents experience: highs and lows

#### Design:

Apply insights to existing and new programs



## Retalhuleu: Trust in Individuals

- Informal social services → Network
- Brokers: "Encargadas"
  - Exchange resources they don't own for social benefits

#### Trust is based on:

- Individuals and personal character:
  - hardworker
  - helper
  - sociable
  - reliable



# **Encargadas Key To Recipient Trust**

Trust of Main Actors Necessary

Low

Medium

High

Awareness				On-Boarding				Start Up Using			
	Learns about stove	Connects with encargada	Gives name and money	Qualification (supervisor/ encargada visits)	Waiting for materials	Materials Arrive	Building Base and Building Stove	Curing Period	Supervisor training and first time lit	First week using the stove	Questions and needs
	From a neighbor, encargada, or family	Well- known broker	Encargada makes personal assurances about money	Clear explanation; builds confidence	See other communities receiving. Assurance from trusted encargada.	Rely on neighbors to help with transport	Friendly and "humilde"	Planned; 1 week wait	Clearly explained, start fire and cook right away	Calls or texts encargada for cooking or use advice	Understood care needs; <i>encargada</i> or organization contacted for issues
	Making a group takes time and trust	May be through a connection instead of directly known	Warns to have patience to complete group and wait turn	Some disappointed they do not qualify	Can be months	1 day notice, transport expensive	1 day notice, transport expensive	Difficult week because old stove destroyed	Need to learn new way of lighting stove	Challenge to adjust to new fuel and new cooking style	

## **Trust in Design**

#### **Encargadas:**

- Unique social position
- Motivated by reciprocity
- Increased Support

#### Other actors:

- Supervisor
- Workers
- Organizational brand



# Totonicapán: Trust in The Collective

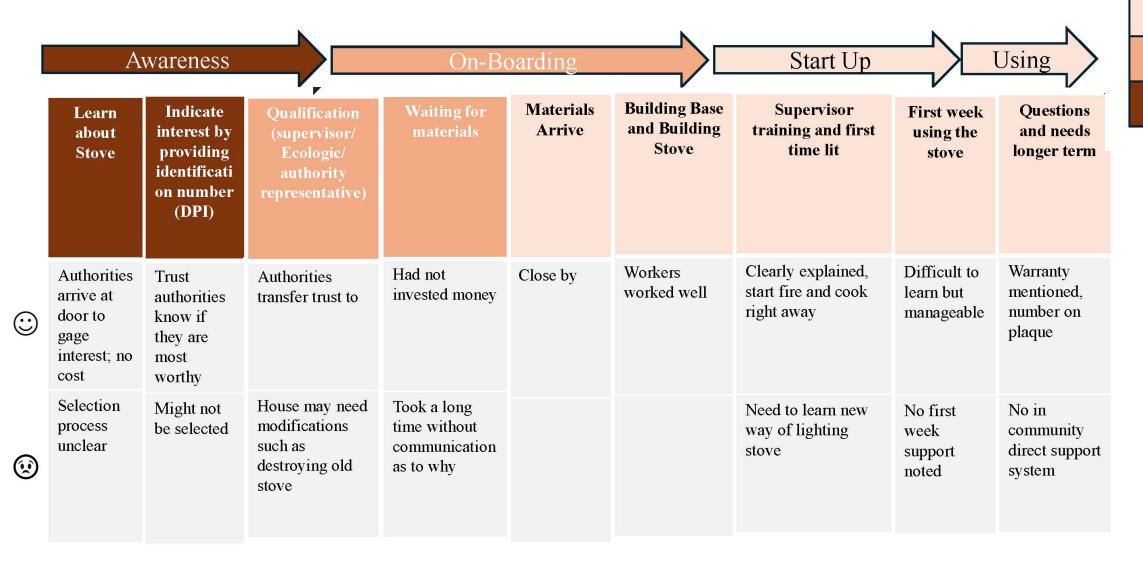
- Indigenous Cargo System:
  - Authorities "lead by obeying" (cf. García-Bravo and Parra-Vázquez, 2020)
- Restrict access to protect insiders
- Authority approval → transfer of trust

#### Trust is based on:

- Being known/approved
- Interpersonal trust confidentiality



## **Collective Authority Key to Recipient Trust**



Trust Necessary

Low

Medium

High

## **Trust In Design**

Deferral to authority decisions

- Approval
- Selection

Personal trust inaccessible Networks small and closed

#### **Consider:**

- Collective authority training
  - Recipient selection
  - Support?



# Thank you!

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