

local - learning - ingenuity

Local Innovation Hubs

ETHOS 2023

Conor Fox

make sustainable cooking energy accessible for all leaving no-one behind



Problem Cooking Coalition Congo, Dem. Rep.

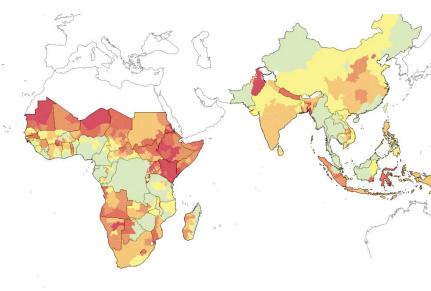
Improved Cleaner Cookstoves

\$128.6-264.42 31.34-72.65 **GIGATONS** BILLION \$US CO2 EQUIVALENT

REDUCED / SEQUESTERED

NET FIRST COST (TO IMPLEMENT SOLUTION) \$-4.19--1.96 TRILLION SUS LIFETIME NET OPERATIONAL SAVINGS

PROJECT DRAWDOWN



- 2.4 billion reliant on solid fuels

Reliant on solid fuel for cooking: 75,621,804 (96%)

10,995,339 (14%)

Access to electricity and/or gas but reliant on solid fuel:

- Few cleaner cooking options
- SDG erosion





Solution - Local Innovation Hubs



User focus, based on short supply chain

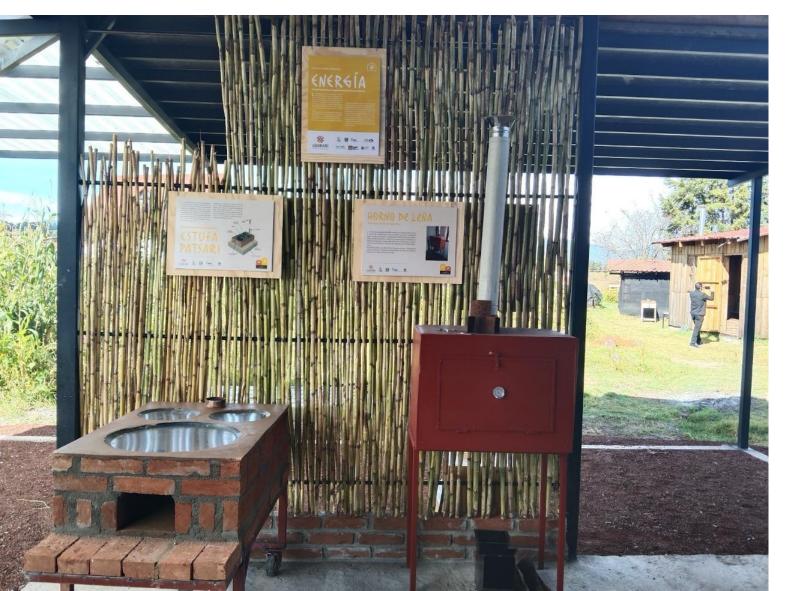
Local skills enabling maintenance & replacement

Cooking energy security



Need for cleaner cooking

(Market Validation - Is there a need?)



2.4 billion people (923 m in SS Africa) (source: Tracking SDG, 2022)

= 134m HHs in SS Africa, 295m HHs Asia & Lat Am) (source statista.com)

BY 2030!! #CleanerCooking4ALL



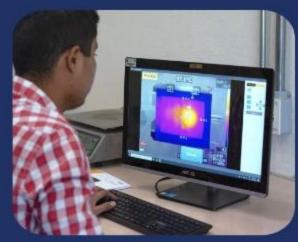


Cleaner cooking (the product)









- R&D centred in Global South
- Test & tweak local innovation to meet local needs
- Roll-out and scale it up!



Business Model

- Payment for SDG & climate benefits
- E.g. tCo2e 1 per HH reached
- Revenue potential = 429 million HHs * \$? p.a.





Adoptability (How to get 'cleaner cooking' out there?)



- Cleaner Cooking Pledge - Buy-in
- In-country partnerships
- Local Innovation Hubs

Competition

- Coordination among actors (e.g. Mw National Cookstoves Steering Committee)
- Collaborate on common goals (e.g. advocacy, national database etc.)



Competitive advantage

- Context specific
 - local reality
- User centred cleaner cooking
- Real time data*
- Local entrepreneurs
- Open to improvement



If I produce more stoves, will you help me find a market?

Solofina Kapalamula

Stove user & producer

