

ECOSAFI

Last year research on carbon credits was released, raising concerns for key revenue streams.





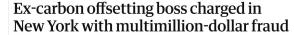
Some suggested it was overblown. Was it?



Answer: (in)Actions Have Consequences







Kenneth Newcombe, formerly CEO of C-Quest Capital, indicted over allegations of carbon credit manipulation

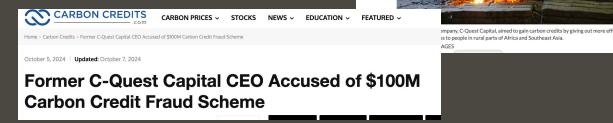


< Latest market news

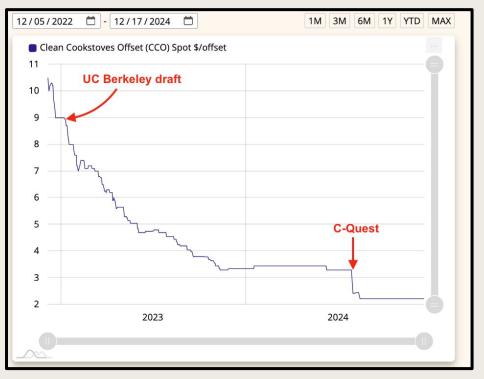
Carbon registry Verra halts 27 CQC cookstove projects

Market: Emissions

27/06/24



Then the market did what markets do...



Lack of confidence has cost the sector a lot. How do we get it back?

Source: QCintel

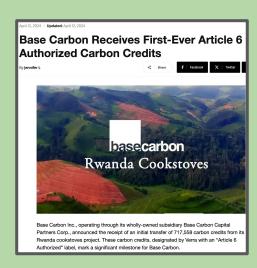
Hard Work Paying Off:

New VERRA. CLEAR. LOAs & A6. And coming soon: ICVCM CCPs.









This is important progres we should celebrate, but it's not over yet.

Tough Facts:

- An LOA does not = integrity
- Still a range of monitoring available under CLEAR
- New VERRA still allows CDM TOOL30 even with the discount, still too high

While the market has fundamentally changed, PDs can still choose to put their thumb on the scale.

Example: first MECD project used a sample for monitoring, not 100%.

They used an average of 82% for fNRB when MOFUSS says 7% for India.

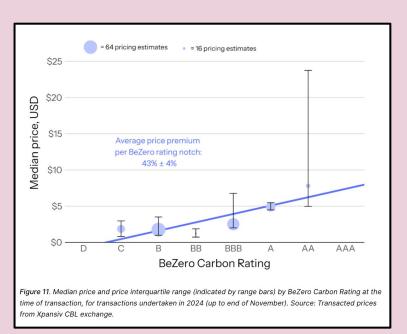
So issuance isn't enough, and new players are reshaping the landscape.

WHICH methodology is used, HOW it is applied, and WHETHER it is externally validated will determine buyer interest and pricing.

Project ratings are now a fact of life. Are they worth the In a word: YES.





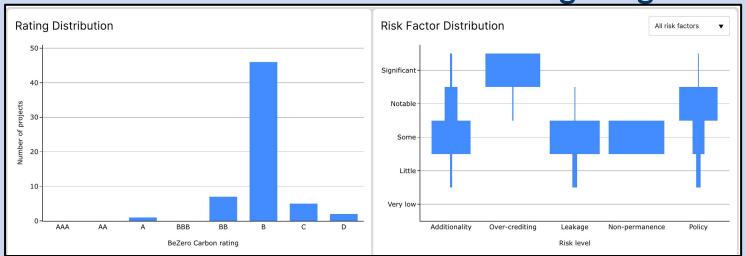




Ratings are a way to prove integrity. EX ANTE now available! Can be done privately.

Source: BeZero, Sylvera

Work still to be done – a "B" is not a good grade

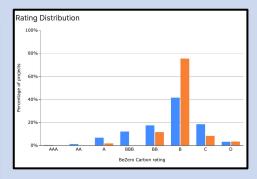


Rating symbol	Definition	
BeZero Carbon Rating	The credit issued by the project has the highest likelihood of achieving 1 tonne of CO ₂ e avoidance or removal.	
BeZero Carbon Rating	The credit issued by the project has a $\textit{very high}$ likelihood of achieving 1 tonne of CO_2e avoidance or removal.	
BeZero Carbon Rating A	The credit issued by the project has a high likelihood of achieving 1 tonne of CO ₁ e avoidance or removal.	
BeZero Carbon Rating BBB	The credit issued by the project has a moderate likelihood of achieving tonne of CO $_1$ e avoidance or removal.	
BeZero Carbon Rating BB	The credit issued by the project has a moderately low likelihood of achieving 1 tonne of CO_1e avoidance or removal.	
BeZero Carbon Rating B	The credit issued by the project has a low likelihood of achieving 1 tonne of CO ₂ e avoidance or removal. This is where most of the sector rated so far is	
BeZero Carbon Rating C	The credit issued by the project has a \pmb{very} \pmb{low} likelihood of achieving 1 tonne of CO $_{1}e$ avoidance or removal.	
BeZero Carbon Rating D	The credit issued by the project has the lowest likelihood of achieving 1 tonne of CO_1e avoidance or removal.	

The BeZero Carbon Rating (BCR) represents BeZero Carbon's current opinion on the likelihood that a given credit achieves a tonne of CO_{_e} avoided or removed.

The BCR is conveyed using an eight-point alphabetic scale ranging from 'highest' to 'lowest' likelihood:





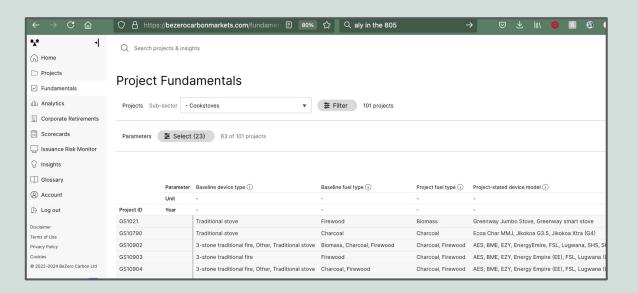
Source: BeZero

ECOSAFI

For the first time, it's easy to compare apples to apples.

Another new tool for buyers:

"Project Fundamentals."

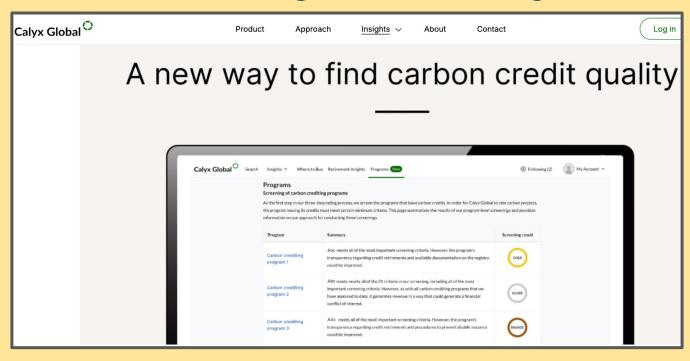


	Project fue	Project-stated device model	fNRB- 202
Project ID			Forecast
GS1021	Biomass	Greenway Jumbo StoveGreenway smart stove	
GS10790	Charcoal	Ecoa Char MMJJikokoa G3.5Jikokoa Xtra (G4)	
GS10902		AESBMEEZYEnergyEmireFSLLugwanaSHSSHS	
GS10902		AESBMEEZYEnergy Empire (EE)FSLLugwana (88.09
GS10904		AESBMEEZYEnergy Empire (EE)FSLLugwana (88.09
GS10907		AESBMEEZYEnergy Empire (EE)FSLLugwana (82.09
GS10917		AESAII devicesBMEEZYEnergy Empire (EE)FSL	
GS10920		Community CookstovesEE StovelCSRH Stoves	
GS11196	Firewood	HomeStoveJiko BoraJiko Bora Mama YaoJiko	91.5
GS11150	Biomass	Mimi Moto stove	65.0
GS11332 GS11440	Ethanol	GS11440 - KOKO Cooker	92.7
GS11440 GS11902	Firewood	Chitetezo Mbaula	73.0
GS11902 GS11903	Firewood	Chitetezo Mbaula	73.0
GS11903 GS11904	Firewood	Chitetezo Mbaula	73.0
	Firewood	Chitetezo Mbaula	73.0
GS11905 GS11906	Firewood	Chitetezo Mbaula	
GS11906 GS11907	Firewood	Chitetezo Mbaula	73.0
			73.0
GS11915	Firewood	Chitetezo Mbaula	81.0
GS11916	Firewood	Chitetezo Mbaula	81.0
GS11919	Firewood	Chitetezo Mbaula	81.0
GS11920	Firewood	Chitetezo Mbaula	81.0
GS11923	Firewood	Chitetezo Mbaula	81.0
GS11924	Firewood	Chitetezo Mbaula	81.0
GS11925	Firewood	Chitetezo Mbaula	81.0
GS11926	Firewood	Chitetezo Mbaula	81.0
GS11927	Firewood	Chitetezo Mbaula	81.0
GS11930	Firewood	Chitetezo Mbaula	81.0
GS11931	Firewood	Chitetezo Mbaula	81.0
GS11994	Biomass	ACE One	81.0
GS2441	Firewood	Ecocina ONI L Patsari Plancha Tierra compactada	
GS3023	Firewood	M5000-BABBAA	92.0
GS5642	Charcoal	Jikokoa	97.0
GS6271	Biomass	SAVE80	98.0
GS6604	Charcoal	EUF size 2	88.0
GS7312	Charcoal	Toyola Coalpot - Commercial Large (CL)Toyola	77.7
GS879	Firewood	Tembea stove	92.0
VCS1216	Firewood	ONIL stoves	70.0
VCS1720	Firewood	Onil stove	91.3
VCS1863	Biomass	Greenway Jumbo StoveGreenway Smart Stov	86.0
VCS2342	Firewood	TLC-CQC Rocket Stove	91.0
VCS2350	Firewood	TLC-CQC Rocket Stoves	89.0
VCS2939	Firewood	AGNEEKAA ECO MINI STOVE MODEL4	85.2
VCS4150	Firewood	Kuniokoa Generation 2SSM S32-X	88.7

Source: BeZero

NEW TOOL FOR BUYERS THIS WEEK

Formal Ratings for Methodologies





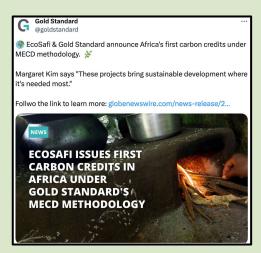
Case Study: EcoSafi

May 12, 2024 - First MECD project in Africa to issue carbon credits

May 13, 2024 - First "A" rated cookstove project

(top 7% worldwide, across all methodologies and technologies)

October 9, 2024 – Signs multi-year offtake agreement for \$35





Best methodology + external rating = higher value



How BeZero's rating helped EcoSafi secure 10x average market pricing for a cookstove project

CHALLENGI

The potential climate impact of shifting the 2.5 billion households in the Global South to clean and Govern emission ways to cook it is massive – out did act dockstows using firewood or charical are responsible for approximately 2% of global emissions, matching the climate impact of global commercial widerion. To enable this transition, project developers have furmed to climate and carbon finance, but recent concerns arounding the government at integrity of these projects shave driven services arounding the government at integrity of these projects shave driven evolving in response to these criticisms, project developers all eachy have ways to generate high-integrity termission recording to security.

Ecosaff, a clean cooking fuel utility in East Africa, is one such company. They rely on robust data collection, peer-reviewed research, and science-backed inputs to build and distribute clean gashlying cookst oves alongside their sust an able biomass fuel pellets. But business as usual in an environment of uncertainty wasn't enough. To give credit buyers greater assurance of quality, they needed externed volidation.

PATING

Ecoda gol ed to have their project independently rated, and in May 2024, Bazaro Cathon assigned credit issued by Ecodatif science order groupect in Kersyana 'K' rating, meaning a high likelihood of achieving it tonne of 0.0 e removed. The assessment, conducted by expent in environmental technology, energy efficiency and energy policy, leveraged curated section-specific datasets and proprietary models. The headine rating available on Descript policy largorized provided the market with an independent assessment of coolsile spracet, and increased its visibility to a wider coolstower subsection.

IMPACT

Since the rating was assigned, EcoSail course cling-term credit offakers at a market leading price of 55, more that 10x the everage, and opened the door to nogging conversations with buyers and investors who were previously "cookstore skeptica". They's been able to secure multiplemulty sear contracts at this high price, while opening new markets and partnerships the previously would have been impossible without this previously market as markets and partnerships the previously would have been impossible without this previously market as the previously would have been impossible without this previously market as supporting premain market and partnerships that the rating drove higher demand as well, with sust and to be yet in releast in the month sollowing the rating assignment of the stranger of the previously would have been market that the riggor in be Eards of methodology and openiess to communication implement into the row practices, and how to convey that qualify to plean that partners. This new value droft in high-qualify to cooled over credit as is helping reinvigorate a vital sector recovering from repeated scandal.

 Exchange- and project-based transactions for Gold Standard clean cooking carbon ranged from \$2.22 to \$4.15 per QC Intel for the week of November 25, 20 24

In body is, a being if what as a demonstration with body is admission that in mission being of the product of the close of the body and the control of the body is admission. In the body is the grade of the body is admission, the body is admission to the body is admission to the body is admission. In the body is admission to the body is admission to the body is admission. In the body is admission to the body is admission to the body is admission to the body is admission. In the body is admission to the body is admission. In the body is admission to the body is admission to the body is admission to the body is admission. In the body is admission, the body is admission to the body is admission. In the body is admission, the body is admission to the body is admission. In the body is admission, the body is admission to the body is admission. In the body is admission, the body is admission, the body is admission, the body is admission.



ROLE IN MARKET Project D eveloper

LO CATIO Kenya

> SECTOR Household devices

PROJECT TYPE Clean cookstove



Sold initial carbon credits in multi-year strip at 10x the average market price!

Rating increased demand and interest from buyers and investors

u

Since the rating, we've seen a surge in interest as the market new knows our project has independently been vertex as high quality. Even after nearly 20 years of working in carbon will wrining before the real y20 bears of working in carbon will wrining before on the real y20 household downer projects has helped me to better understand how to incorporate best practice sinks our

Mett King



We learned a lot thought the ratings process and changed our program based on feedback.

The Math Can Be Hard

(Baseline x fNRB x emissions factors x proof of use, etc.), but an easy sense check:

fNRB starts with 7,8,9? Starts with 2,3,4?

May need to realign That's a solid floor

Recapping How To Generate Higher ER Values

- 1. Use methodologies that inspire buyer confidence
- 2. 100% SUMs the future is now (low-cost, high-quality SUMs available today)
 - 3. Choose defensible, credible metrics



SUMs can put the M in MRV